



**TEMPLE HEALTH AND BIOSCIENCE
ECONOMIC DEVELOPMENT DISTRICT
BOARD OF DIRECTORS MEETING
WEDNESDAY, October 26, 2016**

Minutes from the Board of Directors Meeting held on Wednesday, September 28, 2016

The Temple Health and Bioscience Economic Development District Board of Directors conducted their regularly scheduled board meeting on Wednesday, September 28, 2016, 5:00 pm in the Main Conference Room of the Temple Health and Bioscience District Facility located at 1802 South 1st Street, Temple, Texas.

Members Present:

Wendell Williams, Chair
Thomas Baird, Vice Chair
Doug Streater, Treasurer
Gregg Strasburger
Michael Norman

Members Absent:

John Kiella
Jack Morris

The agenda for this meeting was posted on the bulletin board of the Temple Health and Bioscience Economic Development District Facility in compliance with the Open Meetings Law.

The following is a summary of the proceedings of this meeting. It is not intended to be a verbatim translation.

1. Approve the minutes of the August 24, 2016 board meeting.

Motion by Mr. Strasburger, second by Mr. Streater to approve the minutes from the August 24, 2016 board meeting. Motion carried unanimously.

2. Approve the financial report for the eleven-month period ending August 31, 2016.

Mr. Streater gave an overview of the financial report. As of August 31st, THBD had \$3,874,000 in cash, and net fixed assets of \$2,060,000 with total assets of \$5,900,000. Deferred taxes are the only liability of \$20,800. Therefore THBD's total equity is



\$5,900,000. The depreciation noted on the financials is a yearly total, not a monthly total that was determined by last year's audit. THBD expenses are under budget by \$600,000 (partially due to underspending in these categories: professional fees, economic development and TMED). 100% of the taxes due for 2016 have been collected.

Motion by Mr. Streater, second by Mr. Strasburger to approve the financial report for the eleven-month period ending August 31, 2016. Motion carried unanimously.

3. Consider approval of seed funding of \$20,000 for SiMMo3D.

Mr. Hart reviewed the proposal from SiMMo3D. This is the second seed funding that THBD will be potentially granting. Mr. Williams wanted to know if SiMMo3D had met with any local physicians. Ms. Annable stated that Megan White from Baylor Scott and White Research is very excited over the potential uses of SiMMo3D's products. Mr. Williams suggested that a grant agreement be written up as to what SiMMo3D would commit to: for example, stay in Temple for a year, renew their lease at the end of 6 months, hire Temple employees, etc. In order to grant the funds they will need to be more tied to the community. Mr. Hart stated that SiMMo3D should state what they feel comfortable with that in mind and have our lawyer draw up the document. Mr. Williams would also like the seed funding recipients to give quarterly updates to the board. Mr. Streater would like more information on how the money would be spent. Mr. Williams would like a more detailed explanation of expenditures attached to the signed grant agreement by SiMMo3D.

Motion by Mr. Baird, second by Mr. Streater to approve seed funding of \$20,000 for SiMMo3D contingent upon grant agreement being signed by SiMMo3D prior to funding. Motion carried unanimously.

4. Consider approval of funding not to exceed \$45,000 for upgrade to the Stratasys 3D printer.

Mr. Hart informed the board that the software and hardware upgrade will provide the ability to print in multiple colors simultaneously as well as the ability to use a new "build resin" that will require less effort to remove than when using the current "build resin". Our Stratasys 3-D printer is a Connex 2, with the upgrade it becomes a Connex 3. The cost of a new Connex 3 is \$229,000 (institutional pricing). Ms. Annable demonstrated the range of colors that the upgrade will allow and then showed an example of a clear torso with a white spine and a red heart. Mr. Baird believes that 3D Printing is the wave of the future.



Motion by Mr. Strasburger, second by Mr. Baird to approve funding not to exceed \$45,000 for upgrade to Stratasys 3D printer. Motion carried unanimously.

5. Consider approval of funding for WashSense, Inc. not to exceed \$110,000.

Mr. Williams reviewed the associated documents needed to approve the loan to WashSense of \$108,000 at 4% interest to be payable in March 2017. Mr. Norman stated that WashSense has deliverables and the momentum necessary to move forward with their company. WashSense projects to have a Service Center located in Temple, Texas. This loan serves as a bridge fund that will get WashSense to the Series A Funding round.

Motion by Mr. Streater, second by Mr. Strasburger to approve funding for WashSense, Inc. not to exceed \$110,000. Motion was carried unanimously.

6. Receive activity report from Jack Hart, Executive Director.

Ms. Annable will be attending MedTech Week in Austin, Texas starting Monday October 3rd through Thursday October 6th 2016. Ms. Annable will be attending 2 conferences. The MedTech Summit is on October 3-4 (which THBD sponsored last year). THBD will again be sponsoring the event for \$1,500. Medical Product Outsourcing (MPO) Summit will be held on October 5-6 and THBD is sponsoring the Summit for \$1,595. Ms. Annable stated that the MedTech Summit is expecting 60 companies in the small sized company range (1-10 employees). THBD will have a table at both conferences. In addition, 2 free tickets were given to THBD, therefore SiMMo3D will be attending both conferences as well.

The Joseph E. and Martha E. Kutscher Annual Digestive Disease Research Center (DDRC) Symposium will take place on October 6-7, 2016. THBD is providing a \$5,000 sponsorship of the event. An open house will be held at the THBD Facility on Friday, October 7, from 5:00 to 7:00 pm. The DDRC informed us that approximately 25 to 30 people will be attending.

Mr. Hart gave an update on TMED Banners. Rod Henry recommended that Mr. Hart meet with Nancy Glover, Executive Director of the Temple Convention and Visitors Bureau. Ms. Glover will be of great assistance as to where to purchase the banners. She will also be THBD's connection with the City Street Department for placement of the banners. There are two types of banners. The first banner has the wording on one side of the banner and it is meant to be thrown away after use. The second banner has wording on both sides. The durability of these banners is 3-5 years and they are more



expensive. THBD will need to determine how many banners to have printed, content on the banners, type of banner and the location of the banners. Options as for hanging the banners are north and south on Veteran's Blvd, and also on east and west Streets. Mr. Hart will contact Ms. Glover tomorrow for initial discussions.

THBD's new website is up and running. The website features the capability for users (tenants and partners) of the Instron, Leica, NanoString, and Stratasys 3D Printer to reserve usage time via a web-based sign-up calendar. Ms. Annable stated that there will be a log-in site where Ms. Annable will review the researcher's information prior to allowing use of the sign-up sheets. The website address is www.templebioscience.com.

Mr. Hart stated that by September 30, 2016 the transition of the THBD banking services to Central National Bank will be complete.

The Office and Laboratory Income Spreadsheet was presented. There was a \$1,000 increase (rent payment) from the previous spreadsheet, as well as \$5,310 payment for the use of the Leica Microscope (past due invoices were paid). In addition, there was a \$134 increase with the Stratasys 3D Printer. This yields a \$6,444 increase over last month's total. The total revenue is \$37,195 (current total as of September 26, 2016). Mr. Hart had budgeted \$30,000 for 2015-2016 year, so the revenue has exceeded expectation. Ms. Annable mentioned that two residents from Baylor Scott and White will be using the Instron in January 2017. Mr. Dodson (CTO of SiMMo3D) has taught classes on the Instron previously and has stated that he will help out as needed.

Agreements for the NanoString Research Grants have been completed and will be sent out to the researchers for their signatures. No funds will be released until agreements have been signed.

Ms. Annable introduced the new employee for THBD. Mr. Rod Annable is the Building Manager, Lab Assistant and Receptionist for THBD.

Mr. Williams mentioned that next month will be Election of Officers as well as determining which day of the week Board Meetings will be held in the 2016-2017 Fiscal Year.

There being no further business, Mr. Williams adjourned the meeting at approximately 5:53 pm.

Transcribed by:
Tami Annable, THBD Executive Assistant